EnergySmart Homes Installer Partners

Contractor Name	Work Performed *Assessments are free, unless indicated below
Bell Heating & Air Conditioning	• Air Source Heat Pump • Ground Source Heat Pump • Heat Pump Hot Water Heater
Bruni & Campisi	• Air Source Heat Pump • Heat Pump Hot Water Heater • Insulation and Air Sealing (Energy Efficiency)
Centsible House, Inc.	• Air Source Heat Pump • Heat Pump Hot Water Heater • Insulation and Air Sealing (Energy Efficiency)
Dandelion Energy	• Ground Source Heat Pump
Energy Management Solutions	• Insulation and Air Sealing (Energy Efficiency)
Geothermal Works	• Ground Source Heat Pump
Healthy Home Energy & Consulting	• Air Source Heat Pump • Heat Pump Hot Water Heater • Insulation and Air Sealing (Energy Efficiency) *Assessment Cost: Copay of $350, credited towards cost of the job.
Phoenix Mechanical	• Air Source Heat Pump
Robison	• Air Source Heat Pump
Skilled Mechanical	• Air Source Heat Pump
Technique Heating & Cooling	• Air Source Heat Pump

EnergySmart Homes Contractor Selection Criteria:

The EnergySmart Homes Installer Partner List is a specially selected group of contractors who meet the service and performance standards established by Sustainable Westchester. These companies are accredited and in good standing with both NYSERDA (New York State Energy Research and Development Authority) and the New York State Clean Heating Program, in which both Con Edison and NYSEG (utility companies) participate. The installers became involved with the EnergySmart Homes campaign by responding to a Request for Proposal (RFP) issued by Sustainable Westchester. They were competitively selected to participate in the EnergySmart Homes community campaigns by the volunteer selection committee, which received support from technical experts.

Interview Questions to ask your contractor:

1. **What is your area of expertise?**
   The contractors on the EnergySmart Homes list offer a range of services. Some contractors specialize in home energy assessments for insulation, while other contractors focus on heat pumps – air source, ground source/geothermal, and heat pump hot water heaters. You'll want to schedule an assessment or site visit with the contractor that provides the technology you are considering.

   HELPFUL HINT for Insulation and Air Sealing (Energy Efficiency): NYSERDA's Home Energy Efficiency contractors are trained and certified to deliver the highest-quality energy efficiency services for your home, and hold credentials with Building Performance Institute (BPI). Contact the EnergySmart Homes team to ensure that your contractor works with the specific program you're eligible for (EmPower+ or Comfort Home).

   HELPFUL HINT for Air Source and Ground Source Heat Pumps: Heat pump contractors can assess what type of heat pump is right for your home, conduct a quality installation, and provide routine maintenance on your system. Through the New York State (NYS) Clean Heat Program, utility companies in Westchester – Con Edison and NYSEG – offer rebates for heat pumps via their partner contractor network. All of Sustainable Westchester's heat pump contractors participate in this program.

2. **How do you handle work that is not within your expertise?**
   ***HELPFUL HINT*:** Find out which technology the contractor focuses on and ask if they have a formal relationship with other accredited companies for sub-contracting work outside of their specialty (i.e. electric, plumbing, ductwork.) To complete a comprehensive job on your home, the contractor must be able to responsibly sub-contract work outside of their expertise. Inquire with the contractor if they will act as the prime contractor or if you are responsible for finding sub-contractors.

3. **How many installations have you completed on homes like mine (age, style, size, etc.)?**
   ***HELPFUL HINT*:** Each contractor has different experiences with the homes they have upgraded. If you have a pre-1900's home, you may want to ask if the company has familiarity with houses built over 100 years ago. Examples of other homes that stand out: homes with brick or stucco exteriors; landmark buildings; condos; homes with 3 or 4 units; etc. It may also be helpful to know how many upgrades have been completed in your community or neighborhood.

4. **What happens during a comprehensive home assessment? What tools will you use?**
   HELPFUL HINT: Each NYSERDA contractor must conduct a specific checklist of procedures, including safety testing on all combustion appliances and a visual inspection of the inside and outside of the home. Key areas that they should looking at include the attic, the basement, ductwork, and crawl spaces. Some contractors use infrared thermal imaging cameras and pressure pans too, but it is not required.

5. **Will you conduct a blower door test?**
   HELPFUL HINT: A blower door test is done to determine how much air is entering or escaping from your home. Most projects in NYS will require a blower door test to receive incentives and financing. Even if not required, we recommend that you request a blower door test as it is an important step to reduce air leakage in your home. Read more about blower door tests here.

6. **What areas of my house will you need to access?**
   HELPFUL HINT: A contractor will need to access any attic spaces, basement areas, and crawl spaces. They will also need clear access to your heating and cooling systems, so if attic areas or basement areas are cluttered, you may need to clear a path.

7. **Do I need to keep certain areas clean in order to perform the assessment? If my house gets dirty, how will it be cleaned?**
   HELPFUL HINT: If you have a fireplace, it will need to be cleaned of loose ashes before conducting the blower door test. If a contractor accidentally gets soot from the fireplace or boiler in any area of your home, it's good to make sure they have a policy for cleaning the vicinity.

8. **Will you provide me at least two (2) references from homeowners?**
   HELPFUL HINT: Sustainable Westchester's contractors should be willing to provide you with references to homeowners who have completed jobs. Ask for references for homes that are similar to yours, and are within your community (or in a neighboring one.) See Sustainable Westchester's website for video testimonials and case studies.

9. **Are you insured? Will you provide a certificate of insurance?**
   HELPFUL HINT: Every NYSERDA and NYS Clean Heat Contractor is required to maintain current

insurance. Some insurance companies may require a homeowner to receive a certificate of insurance (proof that the contractor has appropriate insurance, including worker's compensation) and ask that the contractor include the homeowner as a name insured on such policies. Check with your insurance company to be sure.

10. **What can you tell me about incentives and financing options for the upgrade work?**
    HELPFUL HINT: Ask your contractor if you qualify for a rebate, incentive, or federal tax credit on your installation cost. Your utility may offer additional incentives. There are also options for low-interest loans that your contractor should inform you of. To learn more, reach out to the EnergySmart Homes team, and check out our Incentives & Financing webpage for the most up-to-date information: https://sustainablewestchester.org/energysmarthomes/incentives-financing/

    There are different incentive rates based on your annual household income and the number of people living in your home. The contractor should ask you about these factors, and give you an answer based on your living situation. If your household income is below a certain number, you can qualify for additional NYSERDA incentives (such as EmPower+.) If you think you may be eligible, make sure your contractor brings it up.

11. **Are there any costs I should know about that won't be part of the invoice?**
    HELPFUL HINT: The cost of filing permits with your local building department is typically the homeowner or landlord's responsibility to pay. Make sure to check if other services, like electrical work or plumbing, are included in the invoice — and if not, ask your contractor about subcontracting that work out (be aware that the costs will be the homeowner or landlord's responsibility to pay).

12. **How can I be sure that my home can handle the extra demand for electricity that comes with a heat pump installation?**
    HELPFUL HINT: It may be helpful to ask if your contractor has done (or will be doing) a load assessment when they conduct the home energy assessment / site visit. Although not always standard practice, it can be good sign that your contractor is doing a thorough job. You can request to see the load calculation so that you have evidence it was done. According to Electrify Now, many homes can be electrified with an 100Amp panel, but you will need to have an installer / electrician who knows how to do it.

Full Contractor Bios and Contact Details:

BELL HEATING • AIR CONDITIONING • GEOTHERMAL SYSTEMS

Providing High-Quality HVAC Services Since 1980. For nearly four decades, Bell Heating & Air Conditioning has served Westchester County with technical skill and professional integrity. We pride ourselves on employing highly skilled craftsmen and instilling in them a sense of pride in our company. Owner Keith Bell, a licensed professional engineer with a degree in mechanical engineering and years of HVAC experience. He is proud to uphold the company's tradition of doing the right thing and standing behind our superior craftsmanship. Bell Heating & Air Conditioning believes in safety, service, and technical excellence!

Industry certifications: NATE, International Ground Source Heat Pump Association (IGSHPA), Geothermal, PE
Experience with Condos: We have completed many projects on condo units and will provide references upon request.
Language Capabilities: Spanish, Portuguese, Italian
Hours for Audits: Monday - Friday 8 am- 5 pm; Saturday 9 am-1 pm
Primary Contact: Giovanni Loaiza
Email: giovanni@bellmech.com
Website: https://www.bellmech.com/
Phone: (845) 409-0490
Work Performed: Air Sourced Heat Pump, Ground Sourced Heat Pump, Heat Pump Hot Water Heater

BRUNI & CAMPISI

At Bruni & Campisi, we have the knowledge to help you maintain your home's HVAC system while providing energy conservation services to help keep your house from losing money through wasted energy. Whether it is in the heat of the summer or the cold of the winter, your house may be costing you money through clogged air filters, holes in door stops, poor insulation, improper HVAC settings or by not taking advantage of energy efficient practices. Bruni & Campisi has the trained staff to help you correct such problems and help you save money through our acclaimed energy conservation services.

Industry certifications: BPI, Lead-Safe, NATE, Westchester Master Plumber, Building Analysts, AC & Heat Pump, Envelope, Heating
Experience with Condos: We do work on condominiums and can work with your condo association if required.
Language Capabilities: Spanish

Hours for Audits: Monday-Friday 8:00 am – 5:00 pm
Website: https://www.bruniandcampisi.com/schedule-appointment/
Phone: 914-229-2809
Work Performed: Air Sourced Heat Pump, Heat Pump Hot Water Heater, Insulation and Air Sealing (Energy Efficiency)

Centsible House, Inc

Centsible House, Inc is a homeownership building partner based in Brooklyn, NY. We stand with you to: pursue the dream of homeownership; bring joy by restoring beauty and increasing comfort of your home. Fight back the tide of climate change and build a vibrant community that is proud of its heritage with Centsible House, Inc.

Industry certifications: BPI Building Analyst, Heat Pump, Healthy Home Evaluator
Experience with Condos: Yes
Language Capabilities: English, Spanish, Chinese
Hours for Audits: Tuesday, Thursday 4 pm – 7 pm; Sunday 1 pm - 5 pm
Primary Contact: Julie Liu
Email: julie@centsiblehouse.com
Website: https://centsiblehouse.com/
Phone: (917) 615-4392
Work Performed: Air Sourced Heat Pump, Heat Pump Hot Water Heater, Insulation and Air Sealing (Energy Efficiency)

DANDELION

Dandelion provides home heating, central air conditioning and hot water at over four times the efficiency of any furnace on the market. It's designed for homes that distribute heating and air conditioning using ductwork and vents.

Industry certifications: American Society of Heating, Refrigeration & Air-Conditioning Engineers (ASHRA), International Ground Source Heat Pump Association (IGSHPA)
Experience With Condos: No
Language Capabilities: Spanish
Hours for Audits: Monday- Friday 8:30 am – 6 pm, Saturday 9 am-5 pm, Sunday 9 am- 2 pm **Primary Contact:** Homeowners please call.
Email: hello@dandelionenergy.com
Website: https://dandelionenergy.com/
Phone: (833) GEO-4ALL
Work Performed: Ground Sourced Heat Pump

EMS ENERGY MANAGEMENT SOLUTIONS

Since 2008, Energy Management Solutions has helped thousands of homeowners live comfortably, save money on their utility bills, and reduce their carbon footprint. As certified Building Performance Institute Professionals, we offer the most advanced and comprehensive energy evaluations and professional installations. We pride ourselves on quality work and customer service. EMS offers a wide range of energy saving projects for your home or business, including installing insulation, sealing air leaks, upgrading heating systems and replacing light fixtures with LED bulbs. Many improvements qualify for State or Local incentives. We make obtaining incentives easy by handling all application processing. Our team of highly qualified and skilled professionals are passionate about our offerings and excited to share the benefits of a green home!

Experience With Condos: Yes
Language Capabilities: English, Spanish, French, Haitian Creole
Hours for Audits: Monday - Friday 8:30 am- 5 pm
Industry certifications: Building Analysts, Envelope
Primary Contact: Nancy Schultz & Lauren Edelman
Email: info@energymanagementsolutions.com or nschultz@energymanagementsolutions.com
Website: https://energymanagementsolutions.com/
Phone: (845) 357-1771
Work Performed: Insulation and Air Sealing (Energy Efficiency)

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geothermal works

Geothermal Works, Inc. is an alternative energy company located in New Rochelle, NY. We focus on Direct Exchange (DX) Geothermal consulting, design and installation in Westchester County.

Industry certifications: International Ground Source Heat Pump Association (IGSHPA); Advanced Geothermal Certified
Experience with Condos: Yes
Hours for Audits: Monday – Sunday, 7 am - 7pm
Primary Contact: Rob Feuer

Email: rfeuer1@gmail.com.
Website: geothermalworks.com
Phone: (914) 960-1424
Work Performed: Ground Sourced Heat Pump

Healthy Home Energy & Consulting, Inc.

A leading provider of Home Performance Services in the Tri-State Area, Healthy Home Energy and Consulting is on a mission. For too long, homeowners have been putting up with cold, damp, and inefficient homes. As a sister company to Brenner Builders, our 25 years of experience in residential construction makes us well suited to diagnose, recommend and implement whole house energy savings solutions. Our own employees use top of the line products and cutting-edge equipment, providing you with the highest quality standards possible. We arrive on time, when we say we will, and leave your home neat and tidy when we leave.

Industry certifications: Building Analysts, AC & Heat Pump, Envelope, Heating.
Areas of Specialty: We specialize in all types of houses, from antiques to mid-century ranches to newly constructed homes as well, and everything in between.
Experience with Condos: We have completed many projects on condo units, and will provide references upon request.
Hours for Audits: Monday-Friday 9:00 AM – 1:00 PM
Primary Contact: Alexandra Slavin
Email: aslavin@gethealthyhome.com
Website: https://www.gethealthyhome.com
Phone: 914-810-6251
Work Performed: Air Sourced Heat Pump, Heat Pump Hot Water Heater, Insulation and Air Sealing (Energy Efficiency)
Assessment Cost: Copay of $350, credited towards cost of the job.

PHOENIX

Phoenix has been in business for 16 years. Our technicians and consultants have a combined experience of well over 100 years, originating from the early days of heating and cooling to today's cutting-edge technology. Phoenix specializes in the design and installation of energy efficient, cost effective heating, cooling and hot water systems. Our team members continue to stay ahead of the technological curve through continuing education seminars, equipment training, installation of new technology and keeping up to date on the latest industry literature. Phoenix is licensed, insured, and guarantees the quality of its work. In addition, Phoenix is BPI accredited and employs NATE certified technicians.

Industry certifications: Building Analysts, AC & Heat Pump, Envelope, Heating
Hours for Audits: Monday – Friday 8:00am – 3:00pm
Primary Contact: Larry Nissman
Email: larry@phoenixny.com
Website: https://www.phoenixny.com
Phone: (914) 690-1000
Work Performed: Air Sourced Heat Pump

ROBISON "THE HOUSE THAT SERVICE BUILT"

Robison is a full-service home comfort company for Westchester and Putnam counties. Robison services and installs all types of heating and air conditioning systems, provides quality plumbing services 24/7 and solves indoor air quality issues. We offer homeowners one-stop shopping for total home comfort, built on decades of quality service.

Industry certifications: BPI, ASHRAE
Experience with Condos: Yes
Language Capabilities: English, Spanish
Hours for Audits: Monday - Saturdays 9 am- 5 pm
Primary Contact: Tricia Crevey
Email: servicecoordinator@robisonoil.com
Website: https://www.robisonoil.com/services/hvac/
Phone: (914) 730-5287
Work Performed: Air Sourced Heat Pump

SKILLED Mechanical Inc.

Skilled Mechanical Inc. specializes in, but not limited to, mechanical equipment and HVAC construction, repair and replacement. Our principals have a combined 28 years in the construction and real estate industry and have completed millions of dollars' worth of construction and construction-related projects for both private sector and city or state agencies.
Our past and current projects include full-service and maintenance of heating and cooling

equipment, installation of new cooling, ventilation and ducting systems for newly developed buildings or rehabs with a focus on high-efficiency equipment. Skilled Mechanical, Inc. is certified in VRV systems with brands as Daikin, Mitsubishi etc. and our key personnel have been trained for installation, troubleshooting and commissioning.

Industry certifications: EPA certificated, FDNY torch and fire watch certified, Osha 10, 30, and 60 hour certificated
Experience with Condos: We have experience with board approval, alteration agreements, insurance requirements etc.
Language Capabilities: Spanish, Romanian
Hours for Audits: Monday-Friday 8 am- 5 pm
Primary Contact: Alex Moldovan
Email: alex@skilledmechanical.com
Website: http://skilledmechanical.com/
Phone: (718) 360-1330
Work Performed: Air Sourced Heat Pump

TECHNIQUE HEATING & COOLING

We are family-owned and we stand by those values. Honesty, integrity, and reliability are all qualities that we have used to build our foundation, and they are our promise to you. All of our team members represent Technique Heating & Cooling like it is their company, and in this way, we are able to be consistent and treat our customers like family, no matter who is servicing your unit.

Industry certifications: Advanced Geothermal certificate, Bosch heat pump certificate, Mitsubishi heat pump certificate, EPA license, Wrightsoft certificates
Experience with Condos: Yes
Language Capabilities: English
Hours for Audits: Monday - Friday 9 am – 5 pm; Weekends upon request.
Primary Contact: David Mercado Jr.
Email: info@techniquehvac.com
Website: http://www.techniquehvac.com/
Phone: (914) 831-7177
Work Performed: Air Sourced Heat Pump