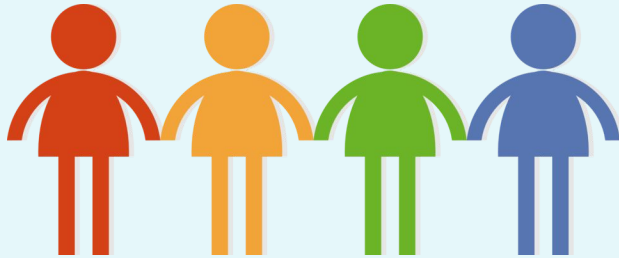




# Renew America's Nonprofits December Webinar



**SUSTAINABLE  
WESTCHESTER**

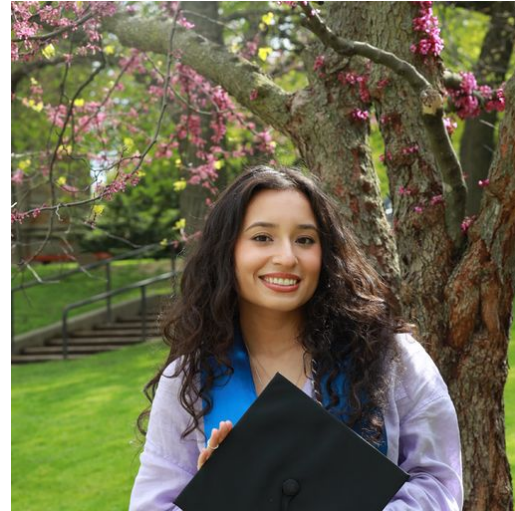


December 4, 2024

# Today's Presenters



Mark Crosskey  
Deputy Director, Building  
Decarbonization



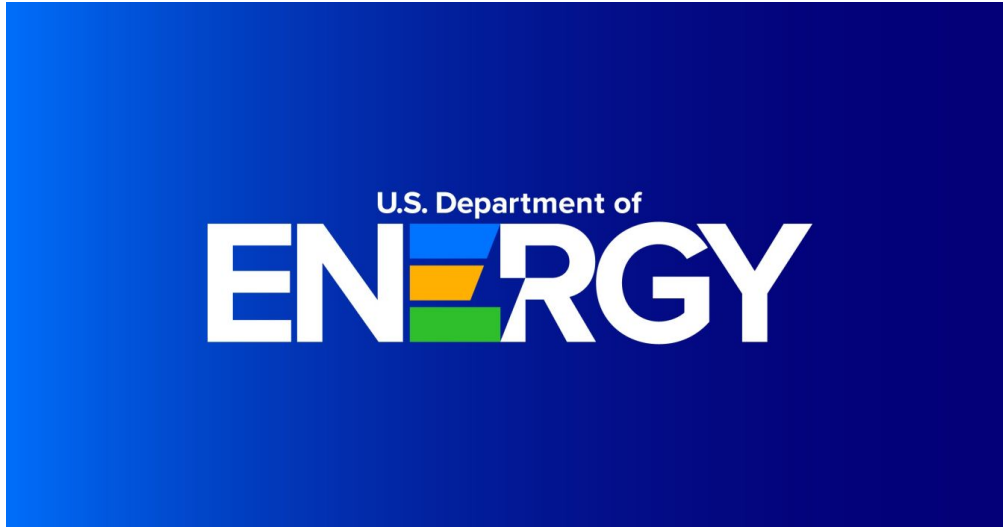
Dara Rivadeneira  
Program Coordinator,  
Renewing America's Nonprofits

# Housekeeping Items

- This session will be recorded and posted to the RAN webpage
- Your mic and video are disabled for the duration of this webinar
- You can type any questions you have in the chat. Any questions not addressed at the end of the webinar will be added to the [Q&A document](#) on the webpage
- Closed captions are enabled. A transcript can be accessed through our website after today's webinar.

Si tiene alguna pregunta, por favor hágalas en el chat al final de la sesión. Tenemos un hablante de español en la llamada para ayudar.

# Acknowledgements



*This program is supported by the U.S. Department of Energy's State and Community Energy Program (SCEP) under the Renew America's Nonprofits Program and 2022 Funding Opportunity Announcement (FOA) for Energy Improvements at Nonprofits Bipartisan Infrastructure Law (BIL) Award Number DE-SE-0001003.*

# Helpful Codes/Links:



**RAN Website Link:**  
<https://bit.ly/RANSW>



**Link to today's slides:**  
<https://bit.ly/RANWebSlides>

# Agenda

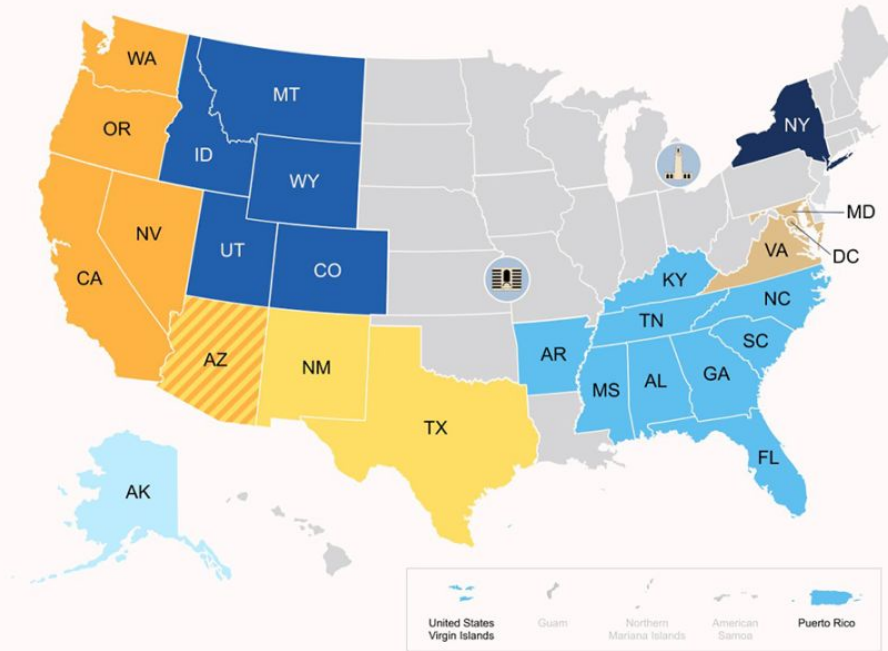
- Renewing America's Nonprofits (RAN) Grant Overview
- Program Eligibility
- Energy Studies
- What Projects can be funded?
- RAN Scoring Criteria
- Technical Assistance
- RAN Application Process and Timeline
- Questions?



# DOE RAN Grant Overview

## Renew America's Nonprofits

PRIME SELECTEES 2023



## Projected Portfolio Impact of Prime Selectees



University of Detroit, Mercy



Mid America Regional Council  
Community Services Corporation

# RAN Grant Overview

- U.S. Department of Energy (DOE) has provided \$50 million to 9 prime selectees across the U.S. in order to reduce carbon emissions, improve health and safety, and lower utilities costs at buildings owned and operated by 501(c)(3) nonprofits.
  - Sustainable Westchester has been provided with \$5.65 million to implement energy efficiency projects for nonprofits in NY state
- 25-32 nonprofit building owners will be awarded grants of up to \$200,000 with a 20% cost share requirement
- 3 year grant:
  - 1st year is for the application and selection process. Portfolio of building owners submitted to DOE for Go/No-Go to move on to the implementation phase
  - Years 2 & 3: Project implementation



# Program Eligibility

The organization seeking funding must:



Own the building in NY state where upgrades are to be performed and must be able to provide proof of ownership



Be able to provide its 501(c)(3) nonprofit determination letter granted by the IRS



Have a [SAM.gov](https://sam.gov) and UEI registration number (if not at time of application, then before final selection of the organization)



Be able to document the need for grant funding for improvements to reduce energy use and achieve savings for its building.

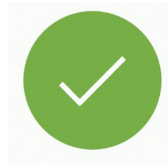


Not be **debarred** from accepting and using federal funds

# Program Eligibility

You can check if your project is eligible by filling in the required information on the first 2 pages, then moving to the end of the application and submitting it (don't worry about filling in the rest of responses, you will be able to submit a full application at a later date).

If only the first two pages are completed, a member of our team will reach out to you in the email you provided in the application to verify your eligibility and offer additional technical assistance.



The remainder of the application is what your application will be scored on. We will cover scoring later in our presentation.

# Program Eligibility

Legal Organization Name (from SAM.gov): \*


Please list your Federal UEI Number: \*

Date SAM registration expires or needs renewal by: \*


 

Date


Please upload your 501(c)(3) determination letter issued by the IRS. \*

  
**Browse Files**  
Drag and drop files here

Please upload proof of ownership documentation for the building located at the address listed on the previous page. \*

  
**Browse Files**  
Drag and drop files here

Please upload a document which demonstrates the financial condition of the organization. A recent annual operating budget or a statement of financial position are examples of acceptable documents. \*

  
**Browse Files**  
Drag and drop files here

BRIEFLY describe the organization's need for grant funding to complete an energy efficiency project. \*



# Access our Application



Please go to <https://bit.ly/3NTzW87> to submit your application.

If you want to see the entire application before filling in the required information on JotForm, please view the [pdf version here](#). Applications will only be accepted through [JotForm](#).

# Energy Studies

- Energy studies (also called audits or assessments) are typically the first step on a building decarbonization journey.
- Best practices are Energy Study → Energy Efficiency Measures → Building Electrification
- In order to complete the RAN application, you will have to define your scope of work and provide an estimate of the expected energy savings in kWh, therms, gallons of oil, etc.
- The preferred method is the Green Jobs Green New York (GJGNY) Energy Study, but any other reasonable method will be accepted (ASHRAE Audit, BETTER Report, etc.)



# GJGNY Energy Studies

- New York nonprofits can get an energy study with a \$100, \$250, or \$500 cost share (depending on size of building) through the NYSERDA Green Jobs Green New York program.
  - Nonprofit buildings <50,000 sq. ft. are eligible.
  - Please email us about any questions regarding the GJGNY energy study or if your building is above 50,000 sq. ft.  
[building-decarbonization@sustainablewestchester.org](mailto:building-decarbonization@sustainablewestchester.org)
- Sustainable Westchester is able to provide funding for the energy study cost share on a first come, first served basis. In order to receive this assistance, first submit your program eligibility documentation through the application, then contact [building-decarbonization@sustainablewestchester.org](mailto:building-decarbonization@sustainablewestchester.org) and say that you would like financial assistance with the GJGNY Energy Study.

# What is included in a GJGNY Energy Study?

- Onsite review of your building's envelope and mechanical systems
- 12 month utility bill analysis
- Summary of your building's current energy usage and cost
- A final report detailing the expected energy savings, environmental benefits, economics of energy efficiency and building electrification measures, and supporting calculations and assumptions
- A meeting with the energy auditor to discuss their recommendations and answer questions

# What is included in a GJGNY Energy Study?

Energy Efficiency Measures				\$ Savings & Cost		
EEM #	Measure Status	EEM Description	Reduction in Greenhouse Gas Emissions (Lbs. CO2e/Year)	Total Annual Savings	Install Costs	Simple Payback (years)
EEM-1	R	Interior Lighting Retrofit	113	\$ 32	\$ 242	7.6
EEM-2	R	Install Insulated Doors	399	\$ 74	\$ 1,026	13.8
EEM-3	R	Install Double Glazing	6,000	\$ 1,099	\$ 21,566	19.6
EEM-4	R	Insulate Building Envelope	8,475	\$ 1,577	\$ 47,090	29.9
EEM-5	R	Install A High Efficiency Boiler	8,376	\$ 1,532	\$ 28,565	18.6
<b>All Energy Efficiency Measures:</b>			<b>23,362</b>	<b>\$ 4,313</b>	<b>\$ 98,489</b>	<b>22.8</b>
<b>Total of Recommended Measures:</b>			<b>23,362</b>	<b>\$ 4,313</b>	<b>\$ 98,489</b>	<b>22.8</b>



# Energy Studies - Example Report Results

## EEM-1 Building Airflow Reduction

Electric Savings:	\$ 0	0 kWh per year 0.0 kW demand
Fuel Savings:	\$ 60	8.5 MMBtu fuel per year Natural Gas
<b>Total Annual Savings:</b>	<b>\$ 60</b>	
<b>Project Cost:</b>	<b>\$ 972</b>	
<b>Simple Payback:</b>	<b>16.3 years</b>	

## BE-4 Install A Heat Pump Water Heater

Electric Savings:	(\$ 68)	(218) kWh per year (0.0) kW demand
Fuel Savings:	\$ 136	6.3 MMBtu fuel per year Natural Gas
<b>Total Annual Savings:</b>	<b>\$ 68</b>	
<b>Project Cost:</b>	<b>\$ 2,800</b>	
<b>Simple Payback:</b>	<b>41.2 years,</b>	<b>35.4 years after incentives</b>

- If you have completed a GJGNY Energy study, you will simply need to upload the report and identify which energy efficiency and building electrification measures you would like to pursue (for example, EEM-1 and BE-4). They need not be the same measures that are recommended by the energy auditor
- If you have not completed a GJGNY Energy Study, you will need to define your project scope and upload supporting documentation

# Eligible Projects

- Building envelope or insulation upgrades
  - air sealing, insulation, roof overcladding, window replacements or overlays
- HVAC efficiency upgrades or replacements
  - Air-source or ground-source heat pumps, duct sealing
- Smart building controls
- Energy efficient lighting
- Energy efficient appliances and equipment
- Windows and doors retrofit and/or replacement
- Roof repair or replacement
- Thermal energy storage
- Electrical system upgrades to support building electrification
- Safety improvements needed prior to building electrification

**Not limited to what is listed here**

# Ineligible Projects

- Alternative transportation
  - bike racks, EV chargers
- Renewable energy
  - Solar, wind, electric batteries
- Water conservation measures
- Recycling/waste reduction
- Installation of new fossil fuel HVAC systems

Please note that the listed can be part of the building's *overall project*, but the RAN grant cannot be used to fund that portion of the project

# How are RAN Applications Scored?

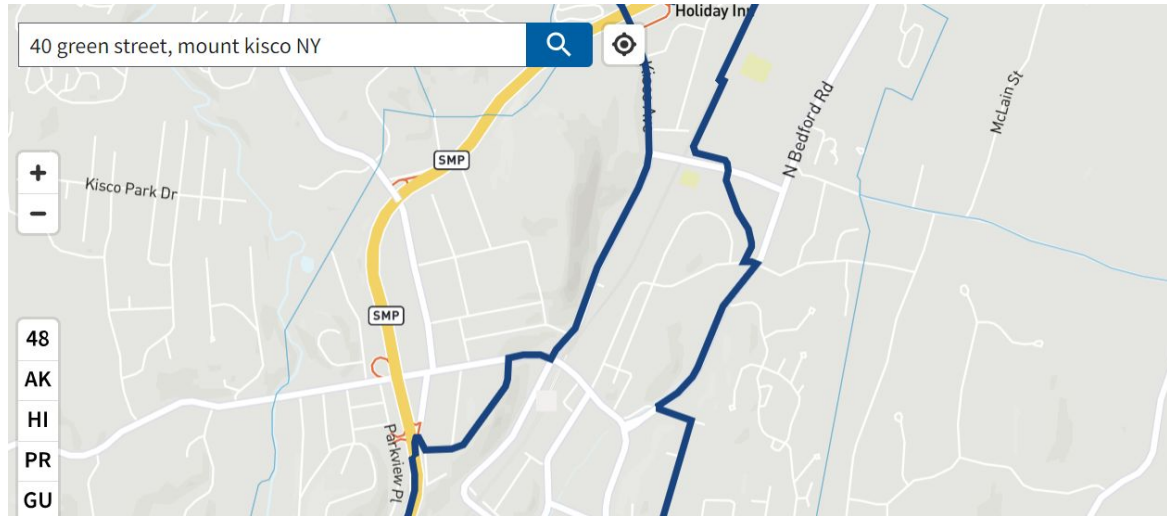
SW created a selection committee with representatives from nonprofits, businesses, community engagement, workforce development, engineering, and sustainability. This committee has set the selection criteria, will review applications, and will select 25-32 nonprofits to receive assistance.

Potential applicants can refer to our [scorecard](#) to see what key elements should be included in their application.

- Applications for buildings located in a federally designated disadvantaged community OR for organizations primarily serving members of a disadvantaged community will be more competitive, but all are encouraged to apply.
  - To identify if your building is located in a disadvantaged community, use the [J40 mapping](#) tool
- The projects selected will have the goal of maximizing **benefits to the community and local clean energy workforce**. Applications which include a plan to utilize the State's Minority/Women Owned Business vendor list and prioritize diversity hiring and union labor to the extent possible will be scored highly.

# How are the RAN Applications Scored?

- Applications will be separated into two pools - nonprofits that are located in or primarily serve a disadvantaged community and those that are not. The 15 highest scoring applications from the first pool will be selected first. Then, all the applications will be combined together into the second pool and the remaining applications will be selected.
  - Use the [J40 mapping](#) tool to see if your organization is in a DAC



## Tract information

Number: 36119012900  
County: Westchester County  
State: New York  
Population: 4,279

## Tract demographics

Race / Ethnicity ([Show](#) ▾)  
Age ([Show](#) ▾)

Identified as disadvantaged?

**NO**

This tract is not considered disadvantaged. It does not meet any burden thresholds **OR** at least one associated socioeconomic threshold.

# How are the RAN Applications Scored?

- **Energy savings and greenhouse gas emissions reductions (25%)**
  - You do not need to enter this information in your application, Sustainable Westchester will grade your application based on your energy study/scope of work
  - Energy Use Intensity reduction is worth more points because it is a normalized value (small buildings can still be competitive)

<b>Quantitative Factors and Use of Available Resources (Energy Savings, EUI Reductions, GHG emission reductions - as benchmarked by an energy audit)</b>	Completed energy study	<b>5</b>
	Energy Use Intensity (EUI) reduction	<b>10</b>
	Total energy use reduction (non-normalized value)	<b>5</b>
	Total GHG emissions reduction	<b>5</b>
<b>Max Total for this Main Category = 25</b>		

# How are the RAN Applications Scored?

- **Community Engagement and Local Hiring (25%)**
  - This section will be scored by the selection committee based on the information you have entered.
  - There is no prescriptive path; we are looking for you to answer the question, how will this project benefit the local community and local clean energy workforce?

<b>Community Engagement and Local Hiring Commitments</b>	Local Community Benefit: Reduction in air pollution from proposed upgrades	5
	Community Engagement: Plan to make stakeholders aware of the project and its benefits	5
	Local Hiring: Benefits for local employment	10
	Labor Union Preference: Prevailing wage and apprenticeship requirements	5
<b>Max Total for this Main Category = 25</b>		

# How are the RAN Applications Scored?

- **Community Needs and DEIA Goals (20%)**
  - This section will be scored by the selection committee based on the information you have entered.
  - How can this project benefit a climate vulnerable community?
    - [Examples](#) on pg 58-76
  - What are your plans for utilizing M/WBE vendors or other under-represented workers in the clean energy sector?

<b>Community Needs and DEIA Goals</b>	Presence and Scope of EJ Issues in the community / NP or Project serving populations especially vulnerable to climate related extreme weather conditions	<b>10</b>
	Application includes a plan to utilize M/WBE vendors	<b>5</b>
	Application includes a plan to benefit under-represented workers	<b>5</b>
<b>Max Total for this Main Category = 20</b>		



# How are the RAN Applications Scored?

- **Misc Items (30%)**
  - These items will be scored by the selection committee based on the information you have entered.

<b>Ability to Serve as a Model for Other Nonprofits</b>		<b>5</b>
<b>Project Readiness</b>		<b>10</b>
<b>Innovative Project Designs and Use of Financing</b>		<b>5</b>
<b>Need for Program Support</b>		<b>5</b>
<b>Importance and Impact of the Organization's Mission and Activities</b>		<b>5</b>

# Technical Assistance SW Will Provide For Applicants

- Interpreting your Green Jobs Green NY Energy study or general energy audit
  - Guidance in choosing what project is best for your NP and estimating energy savings
- Provide case studies of successful energy efficiency projects
- Weekly office hours to answer questions and provide personalized assistance
- Host informational webinars
- Provide a list of vetted vendors, labor organizations, community based services, general local hiring, union contractors and job training programs in your area
- List of funding opportunities - tax credit opportunities, grants, financial assistance, etc.
- Ideas for engaging the local community in your proposed project
- Site visits as requested

# RAN Application Process and Timeline

- Informational webinars - today & 2/6/25
- Weekly Office Hours Schedule to be released next week
  - Personalized application assistance
  - Assistance with getting and understanding an energy study
- A list of vetted vendors and financial resources to be posted on the website before the next webinar
- Case studies and other technical information to be provided
- Application closes May 1, 2025
- Finalists selected and submitted to DOE June 2025

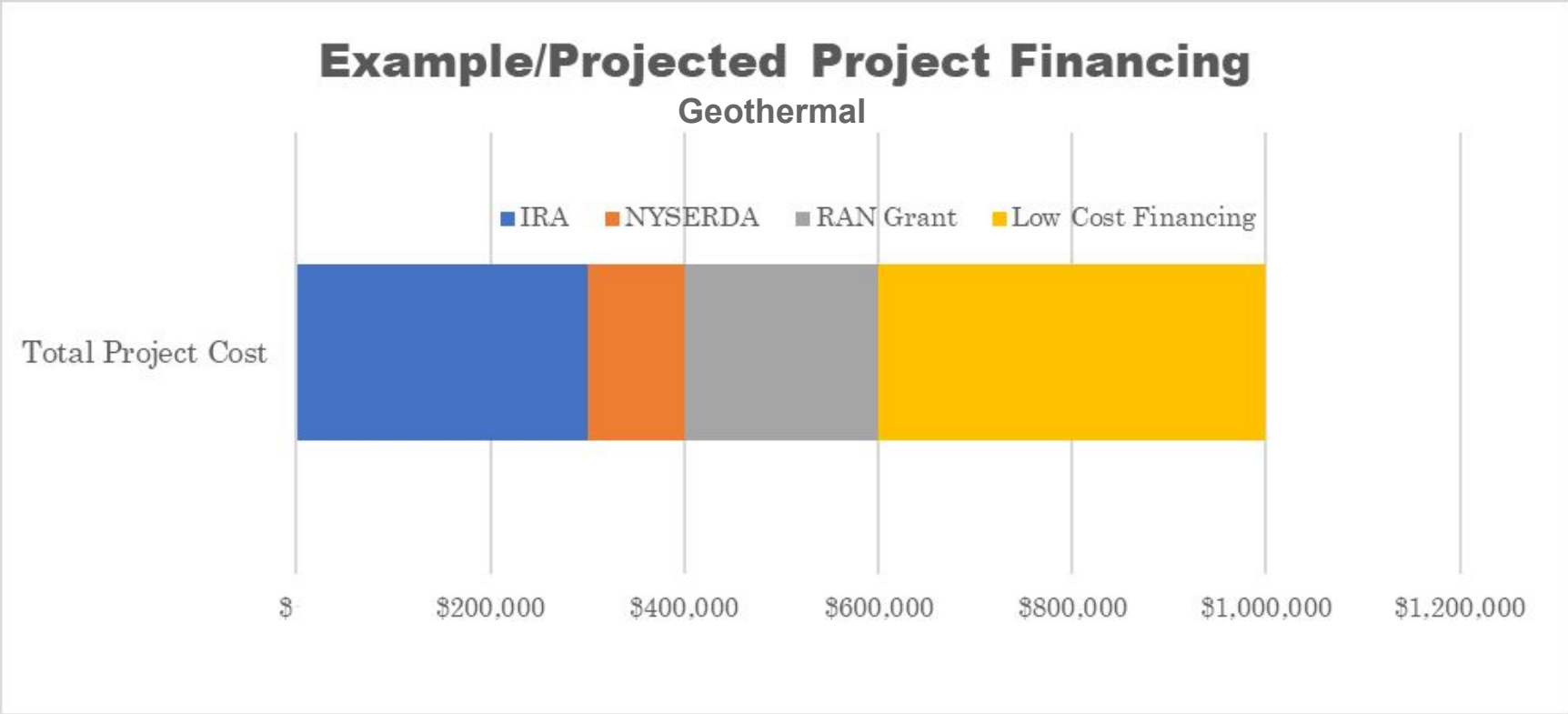
# Technical Assistance SW Will Provide for Selected Subrecipients

- Training on Diversity, Equity, Inclusion & Accessibility (DEIA) goals & activities and federal compliance to be implemented in your final scope of work
- Connect you with solution providers
  - Organize into collaborative cohorts based on project types & geography
- Quarterly virtual gatherings
- Assist with procurement and project management
- Meet with each nonprofit and consultants to collaboratively complete necessary documents, establish timetables, get community feedback

# Federal Requirements

- Special Terms & Conditions
  - Awardees will be required to sign a Memorandum of Understanding (MOU) listing the special terms & conditions of the award
- The National Environmental Policy Act (NEPA)
  - National Historic Preservation Act
- Davis-Bacon Act Requirements
  - DOE required electronic payroll compliance system
  - All contractors must comply with prevailing wage regulations

# What does the project funding look like?



With a 20% cost share requirement

# Payment Disbursement

- By month 14 (~September 2025) grantees will get initial disbursement check (25% of grant)
- Once all final bids with BABA, NEPA & Davis-Bacon compliance are made and met, we will issue out the next 50% of the approved grant money. This will happen by month 24 (~May 2026)
- Month 28 - Mid-point project goals are documented and reviewed. If subrecipients are on target with their deliverable they will receive the next 15% of the grant.
- Month 33 - Final draft reports are received from recipients and we release the final 10% of payment

# Webinar #2

- During our second webinar on 2/6/25 we will cover:
  - Case studies and best practices
  - Vendor selection and M/WBE utilization
  - Project financing - rebates, incentives, energy efficiency loans, etc.
  - Connecting with local workforce development organizations
  - Special terms and conditions MOU



# Questions?

## Contact

[building-decarbonization@sustainablewestchester.org](mailto:building-decarbonization@sustainablewestchester.org)

**Q: We purchased the land & subsequently built our building on it. We have deed pages proving we purchased the land, but since we built the building, we don't have a deed for the building. Will the land deed be sufficient?**

**A: Please complete the first few pages of the application using the documents that you have available. We will submit those documents to the DOE to verify your eligibility.**

**Q: Does the building size have to be LESS than 50,000 or can it be 50,000 sqft for a GJGNY study?**

**A: Buildings must be 50,000 square feet or less to be eligible for a GJGNY Energy Study. If your building is above 50,000 sq. ft. email us to discuss your options at [building-decarbonization@sustainablewestchester.org](mailto:building-decarbonization@sustainablewestchester.org)**

**Q: If the study is over 3yr old, is it recommended to have a new one done?**

**A: Yes.**

Q: If we get a BUILT grant, are we still eligible for this one?

A: No. Applicants who applied for a BUILT grant may also apply for a RAN grant, but **an applicant may not receive both a BUILT and RAN grant.**

**Q: Can generators be added to the project as a backup for heat pumps?**

**A: This can be part of an overall project, but this grant cannot be used to fund the backup generators.**

**Q: Will you please email this presentation to all call participants after the webinar is over?**

**A: Yes, everyone on the call will get a copy of the slides and the [recording of the webinar](#) (via the links in our email to you and posted to our webpage).**

**To make sure you receive all updates regarding this grant please make sure you have put your information in this [form linked here](#).**

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For other frequently  
asked questions &  
answers please go to  
<https://bit.ly/RANFAQ>

<https://bit.ly/RANFAQ>